

Financial Statements

As of and For the Year Ended December 31, 2024

And

Independent Auditors' Report

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INDEPENDENT AUDITORS' REPORT

The Board of Directors
Association of Graduates of the United States Air Force Academy
Colorado Springs, Colorado

Opinion

We have audited the accompanying financial statements of the Association of Graduates of the United States Air Force Academy (the Association), which comprise the statement of financial position as of December 31, 2024, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Association as of December 31, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Association and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
 include examining, on a test basis, evidence regarding the amounts and disclosures in the financial
 statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of the Association's internal control. Accordingly, no such opinion is
 expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Association's 2023 financial statements, and we expressed an unmodified audit opinion on those financial statements in our report dated May 10, 2024. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2023 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Supplemental Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedules of Funds with Donor Restrictions are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Stockman Kast Ryan & Co., LLP

May 12, 2025

STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2024 (with comparative totals for 2023)

		2024		2023
ASSETS				
Cash and cash equivalents	\$	2,149,327	\$	167,971
Accounts receivable		770,800		156,004
Investments		51,176,147		56,560,615
Investments – agency		1,425,345		1,332,372
Inventory and prepaid expenses		630,688		660,304
Property and equipment, net		2,888,026		3,404,546
Beneficial interest in trust		59,432,427		57,301,623
TOTAL ASSETS	\$	118,472,760	\$	119,583,435
LIABILITIES AND NET ASSETS				
LIABILITIES				
Accounts payable and accrued expenses	\$	979,528	\$	436,508
Agency deposits		1,425,345		1,332,372
Deferred revenue		2,776,659		2,099,842
Total liabilities		5,181,532	_	3,868,722
NET ASSETS				
Without donor restriction:				
Board designated for endowment		5,534,809		5,106,864
Board designated for reserve		1,338,455		1,338,455
Board designated for short term purposes		169,182		290,520
Available for operations		30,099,028		27,693,416
Invested in property and equipment	_	2,888,026		3,404,546
Total without donor restriction		40,029,500		37,833,801
With donor restriction		73,261,728		77,880,912
Total net assets		113,291,228		115,714,713
TOTAL LIABILITIES AND NET ASSETS	\$	118,472,760	\$	119,583,435

See notes to financial statements.

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2024 (with comparative totals for 2023)

		2024			2023	
	Without Donor	With Donor		Without Donor	With Donor	
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total
SUPPORT AND REVENUE						
Investment income, net	\$ 4,824,273	\$ 4,001,646	\$ 8,825,919	\$ 7,341,553	\$ 4,347,782	\$ 11,689,335
Change in fair value of beneficial interest in trust		2,130,804	2,130,804		5,157,409	5,157,409
Membership dues	982,844		982,844	913,344		913,344
Contributions	215,516	625,857	841,373	224,336	464,816	689,152
Publication and advertising	470,696		470,696	489,271		489,271
Homecoming and reunions	430,999		430,999	450,441		450,441
Subsidy and grant from						
Air Force Academy Foundation	419,300		419,300	850,000		850,000
Merchandise, net of costs of \$368,334 and \$573,891	386,322		386,322	388,890		388,890
Royalties	128,180		128,180	119,196		119,196
Other revenue	384,092		384,092	710,751		710,751
Total support and revenue before						
net assets released from restrictions	8,242,222	6,758,307	15,000,529	11,487,782	9,970,007	21,457,789
Net assets released from restrictions	11,377,491	(11,377,491)		1,537,641	(1,537,641)	
Total support and revenue	19,619,713	(4,619,184)	15,000,529	13,025,423	8,432,366	21,457,789
EXPENSES						
Program services	15,172,323		15,172,323	6,933,358		6,933,358
Supporting services:						
General and administrative	2,251,673		2,251,673	1,494,210		1,494,210
Fundraising	18		18	26,126		26,126
Total expenses	17,424,014		17,424,014	8,453,694		8,453,694
CHANGE IN NET ASSETS	2,195,699	(4,619,184)	(2,423,485)	4,571,729	8,432,366	13,004,095
	37,833,801	77,880,912	115,714,713	33,262,072	69,448,546	102,710,618
NET ASSETS, Beginning of year						

STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2024 (with comparative totals for 2023)

	2024																			
						Program	Servi	ces					Support Services						2023	
	Aca	demy and		Cost of	Spe	cial Events/		Member				Program	G	eneral and				Expenses	E	xpenses
	Othe	er Services	Pu	blications	Cha	pter Support		Services	R	leunions	Se	ervices Total	Adı	ministrative	Fund	raising		Total Total		Total
Grants	Ś :	11,311,179			\$	462	\$	1,631			Ś	11,313,272	\$	2,231			Ś	11,315,503	Ś	1,484,586
Salaries and wages	*	549,089	\$	461,854	,	206,208	,	337,364			*	1,554,515	,	1,608,492			•	3,163,007	*	3,531,937
Office and facilities expenses		427,191		174,365		256,887		257,478	\$	11,535		1,127,456		156,196	\$	18		1,283,670		1,583,694
Professional services		12,800		13,774		84		3,439		185,442		215,539		310,600				526,139		584,816
Social events and meetings		30,696		145		283,494		7,578		148,540		470,453		54,741				525,194		622,600
Cost of merchandise sold		368,334										368,334						368,334		573,891
Professional printing		2,716		204,541		8,850		1,041		13,243		230,391		2,256				232,647		226,226
Postage and shipping		29,752		97,559		2,700		2,147		46		132,204		2,248				134,452		134,372
Employee travel and meals		18,521		12,914		26,109		12,249		1,367		71,160		27,002				98,162		175,077
Insurance and bonding														83,827				83,827		54,497
Advertising and																				
corporate promotion		828		25,539		19,254		9,657		2,055		57,333		4,080				61,413		55,889
Total expense by function	:	12,751,106		990,691		804,048		632,584		362,228		15,540,657		2,251,673		18		17,792,348		9,027,585
Less expenses included with revenues on the statement of activities: Cost of merchandise sold		(368,334)										(368,334)						(368,334)		(573,891)
TOTAL EXPENSES INCLUDED IN THE EXPENSE SECTION ON THE STATEMENT OF ACTIVITIES	<u>\$</u> :	12,382,772	\$	990,691	\$	804,048	\$	632,584	\$	362,228	\$	15,172,323	\$	2,251,673	<u>\$</u>	18	\$	17,424,014		
PERCENTAGE		71%		6%		5%		4%		2%		87%		13%		0%		100%		
COMPARATIVE TOTAL - 2023	\$	3,383,964	\$	1,445,464	\$	1,214,976	\$	250,085	\$	638,869	\$	6,933,358	\$	1,494,210	\$	26,126			\$	8,453,694
PERCENTAGE - 2023		40%		17%		14%		3%		8%		82%		18%		0%				100%

See notes to financial statements.

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2024 (with comparative totals for 2023)

		2024		2022
OPERATING ACTIVITIES		2024		2023
Change in net assets	\$	(2,423,485)	\$	13,004,095
Adjustments to reconcile change in net assets to	Ą	(2,423,463)	۲	13,004,093
net cash provided by (used in) operating activities:				
Net realized and unrealized gains on investments		(4,291,586)		(7,965,326)
Change in fair value of beneficial interest in trust		(2,130,804)		(5,157,409)
Depreciation		585,893		570,370
Contributions restricted for long-term purposes		(625,856)		(464,816)
Changes in operating assets and liabilities:				
Accounts receivable		(614,796)		14,899
Inventory and prepaid expenses		29,616		(2,783)
Accounts payable and accrued expenses		543,020		(59,179)
Agency deposits		92,973		235,836
Deferred revenue		676,817		(16,151)
Net cash provided by (used in) operating activities		(8,158,208)		159,536
INVESTING ACTIVITIES				
Purchase of property and equipment		(69,373)		(248,511)
Purchase of investments		(16,671,397)		(10,926,516)
Proceeds from sales of investments		26,254,478		9,671,905
Net cash used in (provided by) investing activities		9,513,708		(1,503,122)
FINANCING ACTIVITIES				
Net cash provided by financing activities —				
Collection of contributions restricted for long-term purposes		625,856		464,816
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		1,981,356		(878,770)
CASH AND CASH EQUIVALENTS, Beginning of year		167,971		1,046,741
CASH AND CASH EQUIVALENTS, End of year	\$	2,149,327	\$	167,971

NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization — The Association of Graduates of the United States Air Force Academy (the Association) is an organization serving the youngest of the service academies and its graduates. The Association is chartered to support the ideals, values and heritage of the United States Air Force Academy (the Academy); to encourage exceptional candidates to attend the Academy; to encourage and support fundraising for use in furthering the objectives of the Academy and the Association; to foster camaraderie; and to provide a wide variety of services to graduates, cadets and their parents. The Association is an important conduit for the support that exists throughout the country for the Academy and its mission. It provides the "extra margin of excellence", supporting worthy programs not supported by federal funds.

To ensure observance of any limitations or restrictions placed on the use of resources available to the Association, the financial records of the Association are maintained in accordance with the principles of fund accounting. This is the procedure by which resources for various purposes are classified for accounting purposes into funds established according to their nature and purpose. Separate accounts are maintained for each fund.

Basis of Presentation — The accompanying financial statements include certain prior-year summarized comparative information in total. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Associations' financial statements for the year ended December 31, 2023, from which the summarized information was derived. The Association reports information regarding its financial position and activities according to two classes of net assets:

Net assets without donor restrictions — Net assets available for use in general operations not subject to donor restrictions.

Net assets with donor restrictions — Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Use of Estimates — The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents — The Association considers all liquid investments with original maturities of three months or less, and which are not held for long term investment purposes, to be cash equivalents. Cash and highly liquid financial instruments held for long term purposes, regardless of original length to maturity, are reported as investments and are excluded from this definition.

Accounts Receivable — Accounts receivable are stated at the invoice amount. Management provides for probable uncollectible amounts through a provision for bad debts and an adjustment to a valuation allowance for credit losses based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance for credit losses and a credit to accounts receivable. At December 31, 2024 and 2023, management considers all accounts receivable to be fully collectible and, accordingly, there is no valuation allowance.

Investments — Investments are recorded at fair value. Realized and unrealized gains and losses are reflected in the statement of activities. Earnings and losses on investments are recognized as increases or decreases in net assets according to the nature of the restrictions on the original gift. Donated investments are recorded at fair market value on the date of donation. See Note 5 for information on fair value measurements.

Investments – Agency — The Association holds and invests funds on behalf of certain graduate classes of the Academy and other affiliated organizations. These funds are reported at fair value, with a corresponding liability recognized as agency deposits, reflecting the Association's custodial role rather than ownership of the funds.

Inventories — Inventories consist of items held for sale and are stated at the lower of first-in, first-out (FIFO) cost or net realizable value.

Property and Equipment — Property and equipment are recorded at cost for assets purchased by the Association and at estimated fair value at the date of donation for contributed assets. Depreciation of property and equipment is recorded using the straight-line method over estimated useful lives of 3 to 31½ years. The Association's policy is to capitalize assets costing \$5,000 or more with a useful life of one year or more.

Deferred Revenue — Deferred revenue consists of receipts from life memberships, as well as advertising and sponsorship revenues.

In 2022, the Association began granting automatic life memberships to all new graduates. These members receive the same benefits as paid life members, except they pay separately for the printed *Checkpoints* magazine. Paid life members continue receiving the print magazine at no additional cost.

The Association has recorded the present value of providing the magazine to paid members as deferred revenue, amortized over an estimated 55-year life expectancy following graduation.

Revenue Recognition

Membership Dues — Membership dues consist primarily of annual subscriptions to the *Checkpoints* magazine and dues for non-graduates. Revenue is recognized when payment is received.

Any amounts related to future periods are considered immaterial to the financial statements.

Publications and Advertising – Revenue is recognized at a point in time, either upon publication or when advertising is completed.

Homecoming and Reunions – The Association organizes homecoming and reunion events for graduates. Revenue is recognized upon the completion of the event, when the performance obligation is satisfied.

Support and Revenue Recognition — Contributions received are recorded as net assets with or without donor restrictions depending on the existence or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized.

All other donor-restricted support is reported as an increase in net assets with donor restrictions depending on the nature of the restriction. When a donor restriction is met, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Contributed Goods, Services and Facilities — Donated material and equipment are recorded as contributions at their estimated value on the date of receipt. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use, and contributions of cash that must be used to acquire property and equipment, are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Association reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Association reclassifies net assets with donor restrictions to net assets without donor restrictions at that time.

Income Taxes — The Association is exempt from federal income taxes under the provisions of §501(c)(3) of the Internal Revenue Code. In addition, the Association qualifies for the charitable contribution deduction. The Association believes that it does not have any uncertain tax positions that are material to the financial statements.

Subsequent Events — The Association has evaluated subsequent events for recognition or disclosure through the date of the Independent Auditors' Report, which is the date the financial statements were available for issuance.

2. LIQUIDITY AND AVAILABILITY

The following table reflects the Association's financial assets as of December 31, reduced by amounts that are not available to meet general expenditures within one year from the statement of financial position date because of contractual restrictions and board designations.

Amounts not available to meet general expenditures within one year include net assets with donor restrictions and board designated funds as of December 31.

		2024	2023
Cash and cash equivalents	\$	2,149,327	\$ 167,971
Accounts receivable		770,800	156,004
Investments		51,176,147	56,560,615
Investments - agency		1,425,345	1,332,372
Beneficial interest in trust		59,432,427	 57,301,623
Total financial assets		114,954,046	 <u>115,518,585</u>
Less amounts unavailable for general expenditures within one year, due to:			
Agency deposits held for other organizations		(1,425,345)	(1,332,372)
Restricted by donors with purpose restrictions		(13,829,301)	(20,579,289)
Beneficial interest in trust		<u>(59,432,427</u>)	 <u>(57,301,623</u>)
Total amounts unavailable for general expenditures within one year		<u>(74,687,073</u>)	 (79,213,284)
Less amounts unavailable to management without Board's approval:			
Board designated for short term purposes		(169,182)	(290,520)
Board designated for program and support services		(6,873,264)	 (6,445,319)
Total amounts unavailable to management without Board's approval		(7,042,446)	(6,735,839)
Total financial assets available to management to meet cash needs for general expenditures within one year	<u>\$</u>	33,224,527	\$ 29,569,462

As part of the Association's liquidity management, it has a policy to structure its financial assets to be available to support its operations and the Academy. Earnings from cash and investments, memberships, merchandise sales, an annual grant received from the Air Force Academy Foundation (the Foundation) and other revenue sources, are used to enable the Association to provide a variety of services to current cadets and graduates, and to further its heritage recognition mission.

The Association seeks to maintain financial asset balances that generate income to support its programs. It manages emergency cash reserves and adheres to established investment guidelines and policies. Through quarterly cash flow analysis and careful budgeting, the Association funds its general operations and administers programs in support of the Academy. Cash flow is managed on a rolling one-year cycle, ensuring the Association's ability to meet short-term obligations and maintain operational stability.

3. FUNCTIONAL EXPENSES ALLOCATION METHODS

The financial statements report certain categories of expenses that are attributable to one or more programs or supporting services of the Association. Therefore, many expenses require allocation on a reasonable basis that is consistently applied.

The expenses that are allocated on the basis of estimates of time and effort spent by personnel in the various program and supporting services include payroll and related taxes and benefits, professional services, postage and shipping, and office and facilities expenses. All other expenses are attributed directly to individual projects, each of which is identified to a specific operational function.

4. AGREEMENTS WITH THE AIR FORCE ACADEMY FOUNDATION

Beginning January 1, 2010, the Association and the Air Force Academy Foundation (the Foundation), have operated pursuant to several memorandums of understanding which provided for a collaborative, comprehensive friend-raising and fundraising relationship designed to raise increasing levels of charitable support for the Academy and to better serve the needs of the graduate community.

Effective January 1, 2022, the Association and the Foundation entered into a Cooperative Operating Agreement (COA), initially effective through December 31, 2024. In August 2023, the COA was amended to provide for automatic one-year renewal terms. The agreement may be terminated by either organization with sixty days written notice to the other.

The purpose of the COA is to continue a collaborative, comprehensive friend-raising and fundraising process designed to (1) better serve the graduate community, (2) promote the heritage and value of the Academy and its graduates, and (3) raise increasing levels of philanthropic and charitable support for the Academy.

The COA provides for the following key elements:

- Financial Support The Foundation will make an annual grant available to the Association.
 The grant amount will be distributed on an as-needed basis using resources without donor restrictions and within the parameters of the Foundation's Board approved annual budget.
- Shared Leadership The Association entered into an single employment agreement between the Association and the Foundation. The costs of employment is shared between by both organizations based on individual job description.
- Shared Costs The Association and the Foundation will continue to provide mutual operating support, including office space, infrastructure support, and other services consistent with past arrangements. At year end, both organizations will evaluate the shared costs and determine whether any remuneration is necessary to ensure an equitable and mutually beneficial cost sharing arrangement.

Pursuant to the 2022 COA, the Foundation awarded annual grants to the Association of \$419,300 and \$850,000 in 2024 and 2023, respectively.

In 2024 and 2023, the Association contributed \$10,351,037 and \$11,067, respectively, to the Foundation. These contributions were restricted primarily for athletic facilities.

In 2020, the Association made a pledge to the Foundation in the amount of \$701,772 to be paid in annual installments through 2025. The outstanding balance on the pledge was \$77,000 as of both December 31, 2024 and 2023.

During 2024 the Foundation became the single employer of all former Association employees and assumed responsibility for payroll services. Payroll costs were allocated to the Association based on employees' time spent under the COA shared cost agreement. For the year ended December 31, 2024, the Association paid the Foundation \$3,163,007 in salaries and related costs. As of December 31, 2024 and 2023, the Association owes the Foundation \$1,004,842 and \$97,719, respectively.

5. INVESTMENTS AND FAIR VALUE MEASUREMENTS

The Association is required to use a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are described below:

Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities that the Association has the ability to access.

Level 2: Prices determined using significant other observable inputs. Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Prices determined using significant unobservable inputs.

The fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no significant changes in the methodologies used at December 31, 2024.

Partnership Interests — Valued based on the net asset value (NAV) per share. The NAV is used as a practical expedient to estimate fair value.

This practical expedient would not be used if it was determined to be probable that the investment would be sold at an amount different from the reported NAV. NAV is based upon the fair value of the underlying investments as determined by fund's management and its underlying investment managers. The partnership interests are invested in investment funds, limited partnerships, and private investment companies. The fair values of the underlying investments may differ significantly from the values that would have been used had a ready market for the underlying funds existed.

Mutual Funds and Money Market Funds — Valued at quoted market prices.

The fair value of the beneficial interest in trust is based on the fair value of investments as reported by the trust. See Note 7.

The following tables set forth by level, within the fair value hierarchy, the Association's assets stated at fair value as of December 31:

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
2024:				
Investments: Mutual funds: Domestic equity International equity Fixed income	\$ 22,753,399 12,804,397 9,243,742			\$ 22,753,399 12,804,397 9,243,742
Alternatives	3,482,577			3,482,577
REIT/real estate Money market	2,783,915 1,442,459			2,783,915 1,442,459
Beneficial interest in trust	1,442,433	\$ 59,432,427		59,432,427
Total investments in the fair value hierarchy Investments measured at net asset v	\$ 52,510,489 value	\$ 59,432,427	<u>\$</u>	111,942,916 <u>91,003</u>
Total				<u>\$ 112,033,919</u>
2023: Investments: Mutual funds: Domestic equity International equity	\$ 22,316,204 16,459,301			\$ 22,316,204 16,459,301
Fixed income Alternatives REIT/real estate Money market	7,600,755 3,218,619 2,620,364 5,586,741			7,600,755 3,218,619 2,620,364 5,586,741
Beneficial interest in trust		\$ 57,301,623		57,301,623
Total investments in the fair value hierarchy	\$ 57,801,984	\$ 57,301,623	<u>\$</u>	115,103,607
Investments measured at net asset v	/alue			91,003
Total				<u>\$ 115,194,610</u>

Assets measured at fair value are included in the following line items on the statement of financial position as of December 31:

	2024	2023
Beneficial interest in trust	\$ 59,432,427	\$ 57,301,623
Investments	51,176,147	56,560,615
Investments - agency	1,425,345	1,332,372
Total	<u>\$ 112,033,919</u>	\$ 115,194,610

There are no unfunded commitments related to the investments measured at net asset value. The following table summarizes investments measured at net asset value per share as of December 31, 2024 and 2023:

	mption Value	Redemption Frequency	Notice Period
Phoenix Global Real Estate Fund LP	\$ 91,003	On the last day of any quarter, after 3 years	In liquidation

Phoenix Global Real Estate Fund L.P. (Phoenix Global) — The Phoenix Global investment strategy is to provide long-term growth of capital through investments in portfolios concentrated in real estate and real estate related interest through various strategies. The Phoenix Global fund is in liquidation.

Net investment income was composed of the following for the years ended December 31:

	2024	2023
Net realized and unrealized gains	\$ 4,291,586	\$ 7,965,326
Distributions of income from trust	2,871,000	2,615,800
Interest and dividends	1,675,515	1,119,581
Investment management and custodial fees	 (12,182)	 (11,372)
Investment income, net	\$ 8,825,919	\$ 11,689,335

Included in total investments is an investment of \$91,003 that was in liquidation as of December 31, 2024 and 2023. Final liquidation of the investment is expected sometime in the near future. Accordingly, these amounts may not be readily redeemable for cash and may not be fully recoverable.

6. PROPERTY AND EQUIPMENT

Property and equipment consists of the following at December 31:

	2024	2023
Buildings and improvements	\$ 10,889,662	\$ 10,822,678
Equipment	3,219,719	3,219,719
Construction in process	 244,725	 240,387
Total	14,354,106	14,282,784

	2024	2023
Less accumulated depreciation	(11,466,080)	(10,878,238)
Total	\$ 2,888,026	\$ 3,404,546

Depreciation expense was \$585,893 and \$570,370 during the years ended December 31, 2024 and 2023, respectively.

7. BENEFICIAL INTEREST IN TRUST

The Association is a beneficiary of the Dorothy and Joseph Moller Foundation Trust (the Trust), whose principal is to be held in perpetuity.

The Trust's assets are managed by the Trustee and consist of money market funds, domestic and international equity securities, and fixed income securities. Annual distributions are made from the Trust.

The Association records its interest in the Trust at the fair value of the underlying assets, as determined by quoted market prices and other observable information, as reported by the Trustee. As of December 31, 2024 and 2023, the Association's share of the fair value of the Trust was \$59,432,427 and \$57,301,623, respectively.

The Association received distributions from the Trust of \$2,871,000 and \$2,615,800 during the years ended December 31, 2024 and 2023, respectively, which are included as investment income in the accompanying statement of activities. Additionally, the Association recognized gains on change in fair value of the Trust of \$2,130,804 and \$5,157,409 for the years ended December 31, 2024 and 2023, respectively.

8. LETTER OF CREDIT

At December 31, 2024 and 2023, the Association has a \$6,000,000 letter of credit from a bank with no outstanding balance. The letter of credit matures on October 13, 2026. The bank requires the Association to maintain a ratio of the letter credit obligation to the Associations' asset balance of 1 to 0.7 or 142% in the form of cash or securities as collateral for the letter of credit. The purpose of the letter of credit is to provide security on bonds purchased by third parties which fund a construction project on the Academy campus.

9. LEASE OF PROPERTY

The Association leases approximately 23 acres of land at the Academy from the Department of the Air Force. This land is the site of the Association's administrative office building. The current lease, entered into in March 2023, has a term of 50 years and is provided at no cost to the Association.

Due to the non-commercial, governmental nature of the lease and the absence of a determinable fair value, the Association has not recognized an in-kind contribution, corresponding expense, or right-of-use asset for the value of the lease.

10. BOARD DESIGNATED NET ASSETS

Board designated net assets consists of the following at December 31:

		2024		2023
The Francis C. Bennett Soaring Margin of Excellence Fund is designated to provide funds to support the Soaring program of the Academy. Additional funds were designated for this purpose during the year ended December 31, 2024.	\$	4,766,530	\$	4,347,480
The Board Designated AOG Reserve Fund was established to provide emergency support to AOG operations when other funds might not be readily available.				
A separate investment security was bought during the year ended June 30, 2018, and reflects the value of the reserve. No additional funds were designated for this purpose during the year ended December 31, 2024.		1,338,455		1,338,455
The AOG Heritage and Initiatives Preservation Fund is designated to provide maintenance funds for properties on land leased to the AOG, to fund planning needs for future heritage programs, and to support potential donor heritage initiatives. Additional funds were designated for this purpose during the year ended December 31, 2023.		695,226		692,918
Board designated funds for short term purposes. No additional funds were designated for this purpose during the year ended December 31, 2024; however, funds were used for the designated purpose.		169,182		290,520
The Graduate Engagement Fund is designated to fund new and/or improve current graduate engagement initiatives to allow the Association of Graduates to better achieve its mission of providing leadership, communication and support to all Academy graduates and friends of the Academy and promote camaraderie among them. Additional funds were designated for this purpose during the year ended December 31, 2024.		73,053		66,466
Total	ċ	7,042,446	\$	6,735,839
IOtal	پ	1,042,440	ب	0,133,033

11. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions may be expended for the following purposes at December 31:

	2024		2023
Time restrictions	\$ 59,432,427	\$	57,301,623
Endowment funds	6,920,034		6,390,519
Program and support services	4,418,883		11,862,548
Building maintenance and improvements	 2,490,384	_	2,326,222
Total	\$ 73,261,728	\$	77,880,912

Net assets with donor restrictions include endowment fund assets to be held indefinitely. The income from the assets can be used for future needs of the Association.

12. ENDOWMENT FUNDS

The Association's endowment funds are restricted for the purpose of supporting the operations of the Association. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. The State of Colorado has adopted the Uniform Prudent Management of Institutional Funds Act (UPMIFA). The act provides statutory guidance for management investment and expenditure of endowment funds held by not-for-profit organizations. The Association has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

As a result of this interpretation, the Association classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, and (b) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Association in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Association considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1) The duration and preservation of the fund
- 2) The purposes of the Association and the donor-restricted endowment fund
- 3) General economic conditions
- 4) The possible effect of inflation and deflation
- 5) The expected total return from income and the appreciation of investments
- 6) Other resources of the Association
- 7) The investment policies of the Association

Endowment net asset composition by type of fund as of December 31 is as follows:

	Without Donor Restriction	With Donor Restriction	Total
2024:			
Donor-restricted endowment funds:			
Portion to be held in perpetuity		\$ 4,718,984	\$ 4,718,984
Accumulated gains		2,201,050	2,201,050
Board-designated endowment funds	<u>\$ 5,534,809</u>		5,534,809
Total funds	<u>\$ 5,534,809</u>	\$ 6,920,034	<u>\$ 12,454,843</u>
2023:			
Donor-restricted endowment funds:			
Portion to be held in perpetuity		\$ 4,680,560	\$ 4,680,560
Accumulated gains		1,709,959	1,709,959
Board-designated endowment funds	\$ 5,106,864		5,106,864
Total funds	\$ 5,106,864	\$ 6,390,519	\$ 11,497,383

Changes in endowment net assets for the years ended December 31 are as follows:

2024:	thout Donor Restriction	_	Vith Donor Restriction	Total
Endowment net assets, Beginning of year Net investment income Contributions Board designation of net assets	\$ 5,106,864 462,633	\$	6,390,519 658,782 38,423	\$ 11,497,383 1,121,415 38,423
without donor restriction Appropriation of endowment assets for expenditures	 (34,688)		(167,690)	 (34,688) (167,690)
Endowment net assets, End of year	\$ 5,534,809	\$	6,920,034	\$ 12,454,843
2023: Endowment net assets, Beginning of year Net investment income Contributions Board designation of net assets	\$ 4,451,945 705,589	\$	5,544,993 1,021,106 17,039	\$ 9,996,938 1,726,695 17,039
without donor restriction Appropriation of endowment assets for expenditures	 (50,670)		(192,61 <u>9</u>)	 (50,670) (192,619)
Endowment net assets, End of year	\$ 5,106,864	\$	6,390,519	\$ 11,497,383

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Association to retain as a fund of perpetual duration. There were no such deficiencies of this nature as of December 31, 2024.

The Association has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Association must hold in perpetuity or for a donor-specified period as well as board-designated funds.

Under this policy the endowment assets are invested in a manner that is intended to produce maximum results while assuming a moderate level of investment risk. The Association expects its endowment funds, over time, to provide a rate of return sufficient to keep pace with the rate of inflation. Actual returns in any given year may vary from this amount.

13. EMPLOYEE RETIREMENT PLAN

The Association makes matching contributions to the Foundation's qualified 401(k) profit sharing plan (the Plan) as part of the single employer model. Matching contributions are allocated in the same manner as salaries and payroll taxes between the organizations. The Plan covers all employees who are at least 21 years of age and have completed one month of service. Employees may make contributions to the plan up to the maximum amount allowed by the Internal Revenue Code.

The plan is a safe harbor matching plan. The Organization matches 100% of employee contributions up to 6% of annual compensation. The Association made contributions of \$124,296 and \$87,394 for the years ended December 31, 2024 and 2023, respectively.

14. SIGNIFICANT CONCENTRATIONS

As of December 31, 2024, 18% of the Association's receivables were due from the Foundation.

The Association invests in investment securities which are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect the recorded amount of investments in the Association's financial statements.

SUPPLEMENTAL SCHEDULES

SCHEDULE OF FUNDS WITH DONOR RESTRICTIONS – NON-ENDOWMENT FOR THE YEAR ENDED DECEMBER 31, 2024

	Beginning Balance	Contributions and Reclassification	Investment Earnings and Trust Distributions	Total Revenue	Expenses and Releases	Grants and Allocations	Ending Balance
Nutter Fund	\$ 118,479	\$ 9,806		\$ 9,806		\$ (250)	\$ 128,035
Cadet Enrichment	332,514	324,998		324,998		(75,410)	582,102
Superintendent Fund	47,446		\$ 93,052	93,052		(17,758)	122,740
Supt-Other Discretionary Fund	9,630,394		2,813,680	2,813,680		(10,766,073)	1,678,001
Wings of Blue Fund	597	199		199		(796)	
DFAS (Astro Dept)	7,733					(1)	7,732
Wing Open boxing	1,368						1,368
Tony M. Johnson	2,868						2,868
Academics General - License Plates	12,850	1,850		1,850			14,700
AOG SEA Plaques and Memorials	5,887	13,422		13,422		(10,000)	9,309
Class Ring Purchase Assistance	2,219	2,482		2,482		(570)	4,131
Class Gift of '02	51						51
Class Gift of '10	(2)				2	
Class Gift of '60	969						969
Class Gift of '61	3,054						3,054
Class Gift of '64	77,672					(40,000)	37,672
Class Gift of '65	4,114						4,114
Class Gift of '66	133,438					(83,537)	49,901
Class Gift of '68	12,405						12,405
Class Gift of '69	6,572						6,572
Class Gift of '72	3,820				\$ (3,000)	101	921
Class Gift of '74	20,000						20,000
Class Gift of '76	9,774						9,774
Class Gift of '77	10,506						10,506
Class Gift of '78	8,053	1,000		1,000			9,053
Class Gift of '81	71,742						71,742
Class Gift of '83	1,762						1,762
Class Gift of '84	16,753						16,753
Class Gift of '85	20,732						20,732
Class Gift of '87	1,564						1,564

(Continued)

SCHEDULE OF FUNDS WITH DONOR RESTRICTIONS – NON-ENDOWMENT FOR THE YEAR ENDED DECEMBER 31, 2024

	Beginning Balance	Contributions and Reclassification	Investment Earnings and Trust Distributions	Total Revenue	Expenses and Releases	Grants and Allocations	Ending Balance
Class Gift of '88	14,753						14,753
Class Gift of '89	5,154						5,154
Class Gift of '90	20,195						20,195
Class Gift of '91	103,900						103,900
Class Gift of '92	92,702						92,702
Class Gift of '94	1,100						1,100
Class Gift of '95	163						163
Class Gift of '96	850						850
Visiting Lecturer Systems Engineering	2					(2)	
McConn Scholarship	9,226	50,000	540	50,540		(59,766)	
Kruzel Defense Policy	31,960		3,291	3,291	(263)	(2)	34,986
Falcon Foundation	234,436		23,113	23,113	(1,845)	(10,712)	244,992
Falcon Foundation Ackerman	453,056		44,711	44,711	(3,565)	(20,701)	473,501
Admissions - Hennek	67,915		7,057	7,057	(538)	(2,986)	71,448
Football - Hennek	74,879		7,740	7,740	(617)	(1)	82,001
LaCrosee and Fencing	42,887		4,428	4,428	(354)	1	46,962
Storyteller Exhibit Maintenance Endowment	104,233		10,770	10,770	(859)		114,144
Falcon Heritage Forum Keynote Speaker	122,922		12,706	12,706	(1,014)	2	134,616
Falcon Heritage Forum Travel	61,919		6,392	6,392	(511)	3	67,803
Class of 65 endowment	173,800		17,951	17,951	(1,433)	1	190,319
Character - Legasey	1					(1)	
Character - Schlossberg	332,551		34,381	34,381	(2,742)	(1)	364,189
Character - Moore	73,395		7,578	7,578	(605)		80,368
Character - West	195,041		20,163	20,163	(1,608)	1	213,597
ACES Program	58,309		6,018	6,018	(481)	1	63,847
Honor Education - Class of '75	188,485		19,476	19,476	(1,554)		206,407
Contrails - Class of '75	223,553		23,108	23,108	(1,843)	2,501	247,319
Roslyn Schulte Character/Leadership	109,620	1,401	11,256	12,657	(891)	(2,748)	118,638
Class of '80 Excellence in Ethics	162,551		16,807	16,807	(1,340)	2	178,020
Joseph D. Helton Memorial Award	9,084		399	399	(4)	(9,014)	465

(Continued)

SCHEDULE OF FUNDS WITH DONOR RESTRICTIONS – NON-ENDOWMENT FOR THE YEAR ENDED DECEMBER 31, 2024

	Beginning Balance	Contributions and Reclassification	Investment Earnings and Trust Distributions	Total Revenue	Expenses and Releases	Grants and Allocations	Ending Balance
O'Malley Award	39,693		4,095	4,095	(327)	1	43,462
Character - AOG	168,145		17,371	17,371	(1,386)	1	184,131
Class of '80 Oral History/Cadet CLD Fund	255,582		26,426	26,426	(2,107)		279,901
Chuck Bush Memorial Fund	7,803		811	811	(62)	(342)	8,210
AOG Class of 2023 Legacy Program	8,411		617	617	(67)	1	8,962
Soaring Margin of Excellence	(4,638)					9,638	5,000
CGA - Coleman	2,907		1,801	1,801		1	4,709
AOG Heritage Initiatives and Preservation Fund	176,495	(1,725)	105,493	103,768	(18,854)	(74,840)	186,569
USAFA Class of 1973 LBLE	396	184,001	1,633	185,634	(290)	1,613	187,353
Beneficial Interest in Moller Trust	57,301,623		2,130,804	2,130,804			59,432,427
Total	\$ 71,490,393	\$ 587,434	\$ 5,473,668	\$ 6,061,102	\$ (48,160)	\$ (11,161,641)	\$ 66,341,694

(Concluded)

SCHEDULE OF FUNDS WITH DONOR RESTRICTIONS – RESTRICTED ENDOWMENT FOR THE YEAR ENDED DECEMBER 31, 2024

	•	nning ance	ributions and ssification	 estment arnings	Expenses Grants and and Transfers Allocations		Ending Balance		Portion to be Held in Perpetuity		
General Ira C. Eaker Endowment											
for Defense Policy Lecture Series	\$	128,697		\$ 13,423	\$ (1,072)	\$	808	\$	141,856	\$	66,709
Frank E. & H. E. Hedrick Endowment											
for Cadet and Faculty Enrichment		253,397		26,366	(2,103)		1,629		279,289		151,524
Dr. Henry Kissinger Endowment											
for National Security Studies		41,946		4,336	(348)		271		46,205		20,058
John K. Gerhart Scholarship for French Study		493,761		52,232	(4,080)		(20)		541,893		278,658
Donald R. Backlund Endowment											
for USAFA Military Symposium		23,680		2,463	(197)		152		26,098		11,725
Roger Stringer Award for Outstanding											
Cadet in Intercollegiate Speech		24,035		2,498	(199)		155		26,489		11,550
Henry S. Walker Endowment for POW Museum		54,960		5,716	(456)		353		60,573		13,695
Col. Franklin C. Wolfe Humanities Scholarship		52,707		5,672	(441)		584		58,522		43,511
WWI Overseas Flyers - American Aviation in WWI		65,456		6,795	(543)		421		72,129		13,957
Cadet Leadership Enrichment		274,961		28,610	(2,282)		1,769		303,058		145,853
A.J. Mione Cadet Award for											
Outstanding Physics Research		45,495		4,729	(378)		292		50,138		19,435
Graduate Dependent Scholarship		87,322	\$ 1,256	9,268	(684)		(3,004)		94,158		100,730
Joseph A. Reich, Sr. Lecture Series		141,778		15,164	(1,210)		4,970		160,702		91,557
305th Bombardment Group Memorial											
Association - Leadership Education		127,547		15,833	(1,207)		18,115		160,288		75,020
Richard Lawson - Award for											
Outstanding Cadet in Communications		279,986		30,245	(2,366)		6,378		314,243		219,550
Jerry C. Lindh - Cadet Honor Awards		21,829		2,271	(181)		141		24,060		8,898
Ross A. LaTorra - Men's Rugby		17,482		1,819	(145)		117		19,273		11,053
Computer Science Department Awards		12,968		1,347	(108)		84		14,291		8,338
Warren Sneed - Wings of Blue Jump Team		45,604		4,782	(364)		(1,725)		48,297		28,242
General Kenneth L. Tallman -											
Liaison Officer Service Awards		10,112		1,038	(82)		36		11,104		12,816
General & Mrs. L.I. Davis -											
Astronautics Community Projects		63,640		6,414	(512)		397		69,939		32,676

(Continued)

SCHEDULE OF FUNDS WITH DONOR RESTRICTIONS – RESTRICTED ENDOWMENT FOR THE YEAR ENDED DECEMBER 31, 2024

	Beginning Balance	Contributions and Reclassification	Investment Earnings	Expenses and Transfers	Grants and Allocations	Ending Balance	Portion to be Held in Perpetuity
Graduate and Non-Graduate Awards	106,960		11,123	(887)	684	117,880	57,084
Laura A. Piper - Squadron Award	3,258		505	(40)	31	3,754	2,235
Class of '62 - Academy and AOG Projects	45,087		4,579	(365)	281	49,582	24,470
Robert B. Spear - Men's Basketball Player Award	21,207		2,359	(188)	146	23,524	8,535
William R. Grace - Maintenance							
of the Sand Volleyball Court	45,391	500	2,865	(229)	(17,497)	31,030	23,241
William F. Goodner - Biology Teaching Excellence	21,104		2,174	(170)	(367)	22,741	9,805
Pace Weber - Outstanding							
Men's Lacrosse Player Award	10,520		1,108	(89)	70	11,609	4,900
Kenneth Thiele - Graduate History Scholarship	33,780		3,513	(280)	217	37,230	13,628
William Heiser - Senior Faculty Teaching Award	37,343		3,886	(310)	241	41,160	20,000
Q. C. Snyder - Management Department Support	4,594		477	(38)	29	5,062	2,700
Richard Buschmann -							
Graduate Dependent Scholarship	14,454		1,567	(122)	339	16,238	10,345
Class of '74 - Award for Character Development	38,134		3,960	(316)	246	42,024	21,500
Class of '59 - NCLS Keynote Speaker	147,814		15,247	(1,199)	(4,690)	157,172	101,000
Powell Family Endowment	16,166		1,657	(134)	104	17,793	10,000
Tober Family - Astronautics Programs	435,935		45,363	(3,618)	2,803	480,483	238,615
Peter Brown - Summer Research Institute	28,533		2,974	(227)	(1,078)	30,202	15,000
Harold Gilbert Character/Leadership Endowment	199,217		19,928	(1,573)	(7,718)	209,854	124,328
Building Operations and Maintenance	2,309,432		240,730		(59,777)	2,490,385	2,167,516
Long Blue Line Endowment	604,227	36,667	53,746		(84,934)	609,706	498,526
Total	\$ 6,390,519	\$ 38,423	\$ 658,782	\$ (28,743)	\$ (138,947)	\$ 6,920,034	\$ 4,718,983

(Concluded)